

Zollner Elektronik AG · Manfred-Zollner-Strasse 1 · 93499 Zandt · GERMANY

## Contact

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Milpitas, CA. 95035

### Contact

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## Subject Letter of Recommendation

I have worked with Pete Silva (Silvaco) for many years. Pete is always on top of everything being extremely responsive, presenting existing and new products he represents and setting up various informative meetings with respective Manufacturers with whom we are engaged as well as those we may engage with in the future.

Such meetings help us to stay on top of new technologies, helping to obtain technical information on existing equipment and materials and helping to address any technical concerns we may have. You can be sure he will never leave anything fall unattended to.

I and my colleagues definitely enjoy working with Pete, not only as a good Salesman but also being technically knowledgeable on all of Silvaco's offerings.



Bill Carlton  
Engineering Manager  
Zollner Electronics

Bankers		IBAN	BIC
UniCredit Bank Cham	EUR	DE13 7422 1170 0002 2500 04	HYVEDEMM675
Sparkasse Cham	EUR	DE26 7425 1020 0620 1651 00	BYLADEM1CHM
Commerzbank Straubing	EUR	DE50 7424 0062 0661 0992 00	COBADEFF742
Commerzbank Regensburg	USD	DE61 7508 0003 0195 2304 00	DRESDEFF750
Deutsche Bank Deggendorf	EUR	DE25 7507 0013 0980 0806 00	DEUTDEMM750

Registration court  
Regensburg – HRB 8354  
  
VAT-No.: DE813280228  
Registered office  
of the company: Zandt

Manfred Zollner Chairman of the Supervisory Board  
Johann Weber Chief Executive Officer  
Ludwig Zollner Member of the Managing Board  
Manfred Zollner jun. Member of the Managing Board  
Christian Zollner Member of the Managing Board  
Thomas Schreiner Chief Financial Officer