

15/01/19

Subject: Silvaco - Letter of Appreciation and Recommendation

For over a decade, SPEA America has been delighted to have Silvaco as our Sales Representative in northern California. During this time, the professional relationship has flourished well beyond the most optimistic forecasts. The work ethics and diligence we have received from Silvaco has helped re-shape the SPEA brand presence in the mentioned sales territory.

It is very clear that SPEA made the right choice to join this sales partnership. The results have been outstanding. I feel confident in recommending Silvaco's representative services.

If you have any further questions, please feel free to contact me.

Regards,

A handwritten signature in black ink, appearing to read "Gabriel Gonzalez", with a stylized flourish at the end.

Gabriel Gonzalez

Regional Sales Manager – West Coast Operations

SPEA America

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