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Subject: Silvaco
Reference: Northern California Representation.

To whom it may concern:

Pete has been our exclusive representative in northern California for the last seven years. He is energetic and relentless in his pursuit of business with both new and existing customers.

He has helped us grow the territory from scratch when we had no business there.

He is an excellent asset to our sales organization and I would not hesitate to recommend his sales representative services.

Best regards,

A handwritten signature in black ink, appearing to read "M. Ruscigno". The signature is fluid and cursive, with a long horizontal stroke at the end.

Michael Ruscigno
Co Founder